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Peregrine Key Personnel Profiles

2013

# ***DENNIS WRIGHT***

## **PRESIDENT & CHIEF EXECUTIVE OFFICER**

### ***PEREGRINE KEY PERSONNEL PROFILE***

Dennis Wright is the President and Chief Executive of Peregrine Development International. He founded Peregrine following a highly successful career in both Government and Industry. Prior to forming Peregrine, he was a Vice President for KBR, the leading Engineering and Construction company in the U.S. and the 7th largest Defense Contractor. He was responsible for the development of all public sector market strategies, planning and analysis, business development, branding, advertising, communications and public relations for a \$5B business segment. In January 2003, Dennis led KBR's international strategic initiative to establish a new Middle East corporate office during the Iraq war and led the post-war reconstruction efforts, including direct liaison with U.S. Reconstruction Offices. As Vice President of the new Mid-East regional office he developed strategies supporting a \$4B revenue base and captured over \$2B in new work. He also served as Account Manager for U.S. Navy and Defense programs.

After creating Peregrine, Dennis won new work in the Kuwait, Iraq and throughout the Middle East creating a solid foundation for the new company. Dennis then led the company's initiative to bring Busch Gardens and Sea World to Dubai to build the regions first major western branded theme parks. He then took the company to Southeast Asia where he conceived and secured the development of a 177 hectare green-field Logistics and Business Park in the Philippines valued in excess of \$3.0 billion financed by a major Kuwait investment company. This project, in which Peregrine is the Prime Contractor and Developer, has captured international attention because of its magnitude as because it is the country's single largest foreign direct real estate investment.

Dennis was a Captain in the U.S. Navy and a professional Logistician, where he advanced from Storekeeper, Line Officer, Supply Officer and culminating his career as Commander of one of the largest Defense Agencies in the DOD. He has conducted operations around the world, including residing in Japan for four years and being responsible for contingency operations in the Balkans, Philippines and the Middle East. He has extensive Joint Service and Acquisition Management experience, including Commander of the Defense Contract Management Agency (International) where he directed an organization of 1100 personnel with 57 offices in 23 countries and \$70 million annual budget. He was directly responsible for administering over \$30 billion in contracts on behalf of DOD, NASA and foreign governments with direct personal interface with American Embassies, NATO, foreign governments and foreign industry executives. He is well versed in all aspects of commercial and defense based acquisition and especially FAR, DFARs, DCAA and DCMA based contracts.

Dennis is an internationally recognized expert in strategic planning, sales and marketing, business development, acquisition and and contract management, program and financial management, life cycle operations, maintenance and logistics. He has extensive experience with multiple U. S. government agencies, foreign governments, embassies, industry and trade associations, and has amassed a solid record of success marketing, capturing new business, directing change and leading organizational transformation. He is frequently sought after to speak at government and industry meetings and is an accomplished author.

Dennis holds a Bachelors Degree in Mechanical Engineering and a Masters in Acquisition Management. He is an NCMA Fellow and Certified Professional Contracts Manager and DAWIA Level III certified in Contracting by the DOD. He is a Founding Board Member of the U.S. – Philippine Society; Chairman of the Board of the Clark Veterans Cemetery Restoration Association and the Bells of Sorrow Association.



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# ***JIM SPORE, P.E.***

**EXECUTIVE VICE PRESIDENT AND CHIEF OPERATING OFFICER**

## ***PEREGRINE KEY PERSONNEL PROFILE***

Jim Spore represents Peregrine as Executive Vice President and Chief Operating Officer with over 35 years professional experience in both the public and private sectors. Jim is a Naval Academy graduate and a registered licensed Professional Engineer with demonstrated and acknowledged success as Program Manager on some of the world's largest and most complex projects ranging from building military installations to supporting deployed US Military and Coalition forces around the world. He served as lead Project Engineer on a number of significant world class projects, including many embassies around the world. Over the course of a highly successful career, he has developed internationally recognized professional expertise in the construction, planning, programming, design, operation and demolition of multi-million dollar projects; particularly those that are politically sensitive and high-risk. He has been a warranted U.S. Government Contracting Officer with unlimited contracting authority and is familiar with all aspects of government contracting, the FAR, DFARs and construction methodologies.

Jim's unique experience includes delivering some of the most complex and challenging projects on time and under budget in the world's harshest environments and conditions. His portfolio of experiences as Program General Manager includes the special 400 man, \$15M detention facility complex on a remote island in just 54 days, later expanding to 1200 person prison, troop housing, hospital and related infrastructure in excess of \$60M in just 8 months. Prior to retiring from the military, he was directly responsible for delivering the largest military construction program in the history of the U.S. Navy, a first ever build-lease program for an entire military installation in a European country, valued in excess of \$750M. Later, he was personally selected by the largest Engineering and Construction Company in the U.S. as Program Manager for northern Iraq operations where he was responsible for all sites north of Baghdad, including 12 sites with work in excess of \$1 billion.

Other responsibilities included planning, program design and construction management of the Navy's new \$300M strategic home port in Staten Island, New York and later leading efforts to radically improve Navy Bases throughout Europe and the Mediterranean Regions. He also led a year long re-engineering effort to achieve radical and unparalleled improvements to production, work quality, client convenience and satisfaction at the Navy Public Works Center, Pensacola, Florida while concurrently, managing the design and construction of new BRAC facilities; a project valued at over \$300M. All facilities were completed in 21 months. Jim was the first contracting officer to execute work under the Army's LOGCAP contract in Mogadishu, Somalia (Operation Provide Hope) in 1992, managing the efforts in support of the initial deployment of forces, with task orders totaling \$50M in 3 months.

Jim Spore holds a Masters of Science degree and a Bachelor of Science degree in Civil Engineering from the Georgia Institute of Technology and a Bachelor of Science degree from the United States Naval Academy. He was also certified as a Level III Contracting Officer and Acquisition Professional by the DOD. He is also a Registered Professional Engineer in the State of Louisiana. His awards include five Legions of Merit, the Combat "V" for service on construction projects in Vietnam and awarded the prestigious Morrell Medal by the Society of American Military Engineers.



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# ***ED BIRKINS***

## **EXECUTIVE VICE PRESIDENT AND CHIEF FINANCIAL OFFICER**

### ***PEREGRINE KEY PERSONNEL PROFILE***

Ed Birkins represents Peregrine as Executive Vice President and Chief Financial Officer with over 30 years of executive and management experience in all fields of international banking and finance. An Executive Financier with an excellent record of success, Ed has directed and implemented a full spectrum of banking activities with regional and major international financial institutions. He has developed and facilitated financing for international projects with a background spanning assignments in New York, Singapore, South Korea, Bahrain, Dubai, Kuwait and the Pacific. Recently, as President of a project development company, Ed was responsible for investments in property and project development on behalf of major Middle Eastern investors. His responsibilities included the establishment of a Pacific regional office targeting opportunities throughout Micronesia and the Commonwealth of the Northern Mariana Islands.

Ed Birkins has served in a wide range of executive positions where his responsibilities covered a full spectrum of corporate finance activities provided to an extensive client base of companies throughout the world including specific responsibility for project financing for multi-million dollar projects. He also established an Asian Desk in New York for a prominent foreign bank to develop business with U.S. subsidiaries of Asian Corporations and to coordinate marketing strategies for the Bank's Asian "Global Customers".

In an additional assignment as an executive of an investment bank, Ed was responsible for developing and marketing investment products and credit services to indigenous corporations, financial institutions and high net worth individuals throughout the Middle East with emphasis on Saudi Arabia, Kuwait, U.A.E., Oman, Qatar and Bahrain. His team was responsible for developing an array of investment products, inclusive of global diversified funds, among them "Proinvest BMB (E.C.)", the first Bahrain based fund to receive approval for listing on the Bahrain Stock Exchange and "Asia Pacific Performance" an Asian equity fund developed with the Demachy Worms Group and Banque Cantonale de Geneve.

He has successfully re-engineered a number of corporate banking offices with management reorganization and business process improvement initiatives while restoring under-performing banking operations to profitability. He has purged portfolios of substandard credits, re-established strong client relationships and established effective policies and procedures to address Risk Management, Asset Quality, Credit Analysis, Operational Controls and BSA Compliance as required by the Office of the Comptroller of the Currency.

Ed Birkins holds a Bachelor of Science in Business Administration from Babson College, Wellesley, Massachusetts and is a graduate of numerous banking and finance courses including a of Corporate Finance course at Harvard University, Cambridge, Massachusetts. He has served as a Director of numerous organizations including Telebond Insurance Corporation; Retsa Development Corporation; Proinvest Asset Securities Funding Corporation, Cayman Islands; Profex, Bermuda; and Antara Steel Mills, Jahore, Malaysia.



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# **DAKILA MANIQUIS**

## **VICE PRESIDENT AND CHIEF INVESTMENT OFFICER**

### **PEREGRINE KEY PERSONNEL PROFILE**

Dakila (Daks) A. Maniquis represents Peregrine as Vice President and Chief Investment Officer with over 18 years of solid experience in financial audit and consultancy, treasury operations, project and corporate finance, business development and general management.

Prior to joining Peregrine, he was the Senior Vice President and Chief Operating Officer (COO) of the Real Estate and Hotel and Leisure Business Unit of the CHCI Group of Companies where he oversaw the operations, finance and human resource department of companies engaged in real estate development and hotel operations with combined assets and investments exceeding PhP3.0 billion. He was directly responsible for initiating, structuring, negotiating and closing the financing and acquisition of two of the three hotels currently owned by the group as well as the mixed-use development of an eight-hectare prime property in the middle of a major city in Southern Luzon, Philippines. He has extensive experience in the preparation of operating and financial plans and budgets; monitoring, evaluation and audit of operations; formulation of incentive policies and reward system; and the conceptualization, development and implementation of real estate development projects. Prior to becoming COO, Daks was the Group Chief Financial Officer (CFO) of the same company, hence he has extensive experience in financial policy and strategy, debt and equity financing, accounting, treasury, internal control, audit, tax planning, financial budgeting and contract negotiations.

Daks was also previously the Vice President and Head of Finance for Special Projects of one of the biggest conglomerates in the Philippines with investments mainly in power generation and mixed-use real estate development. He had direct responsibility for financial strategy, debt and equity financing, fund/treasury management, banking and investor relations, financial and operating performance monitoring, investment evaluation and strategic acquisitions of key power, energy, mining and real estate projects with a combined project costs exceeding USD500 million. Prior to this, he was an Assistant Vice President for Corporate and Project Finance, Treasury Manager and Investor Relations Manager of the same company for which he has arranged almost all type and form of equity and debt financing from multilateral and bilateral financial institutions, export credit agencies, foreign banks, local banks, commercial papers, bonds, preferred stocks, private placements and initial public offerings; conducted investor briefings for stockholders and securities analysts; and managed the periodic dissemination of financial and operating information to regulatory agencies and financial analysts. Early in his career, Daks worked in SGV & Co. (also known as Ernst and Young Philippines) as audit/consulting staff and supervisor and has wrote accounting, internal control and financial management manuals and performed financial and operations audit, business valuations and market and feasibility studies for various major Philippine companies and institutions.

He has extensive training on business writing, financial audit, operations audit, human resources audit, and project and market feasibility studies garnered from his stint with SGV & Co. He also has attended various trainings and seminars, hence has developed a high level of proficiency, on project finance, corporate finance, export credit agency financing, infrastructure finance and private sector investment finance, fund management and financial derivatives, investment acquisition and structuring, investment evaluation and capital budgeting, financial analysis, accounting, internal control, taxation and contract negotiations.

Daks is a Certified Public Accountant with a degree of BS Commerce major in Accounting from the University of Santo Tomas in Manila, Philippines. He took his Master in Business Administration from the Asian Institute of Management as a scholarship awardee of the same institution's educational research foundation and finished as an international exchange fellow majoring in finance at the Marshall School of Business, University of Southern California.



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# ***RENATO SUMALDE***

**VICE PRESIDENT, BUSINESS ENTERPRISE**

## ***PEREGRINE KEY PERSONNEL PROFILE***

Renato (Nato) Sumalde is Peregrine Philippine's Vice President for Business Enterprise in-charge of finance, accounting, treasury, budget, tax management, human resource and payroll administration, business development and general administration for its construction and property management operations. Nato has 18 years of extensive experience in corporate management covering administration, financial control and reporting, equipment and real estate leasing, logistics and sales & marketing.

Nato started his career as junior accountant at SGV & Co. (Ernst & Young Philippines) handling contract financial management services to mostly banks and top local and multinational manufacturing companies. Nato also performed financial and operations audit of various top Philippine corporations. After his stint with SGV, he joined Nordberg, a multinational company engaged in the production and supply of mining equipment, to manage the financial operations of its subsidiary in the Philippines. Nordberg was later absorbed by Metso Minerals, a global supplier of technology and services to the mining and construction industry.

In Metso Minerals, Nato was assigned the special task of leading the financial audit & regular monthly financial reporting of Metso Minerals' subsidiary in Yokohama, Japan for one full year. He then rose to become a Controller of Metso Minerals Philippines directly reporting to the regional office in Perth, Australia. Key functions directed and managed as Controller of Metso Minerals Philippines include fund/treasury management, accounting, monitoring & reporting, financing arrangements with various financial institutions, review of sales proposals and approval of sales and operations and maintenance (O&M) contracts as well as administrative and logistical support to the company's sales unit.

Nato later became the Senior Vice President and Chief Operating Officer (COO) of Process Machinery Company Inc. (PMCI), a local company that took over the operations of Metso Minerals Philippines. He was directly responsible for initiating and orchestrating this takeover of Metso Minerals' Philippine operations. As the COO of PMCI, he initiated, developed and executed the leasing of rock crushing & screening equipments to the rock & aggregates industry in addition to overseeing the company's operations, sales, after-sales, finance and human resource units.

After PMCI, Nato was invited to join MPSC as head of its leasing and property management business unit which is involve in the leasing of commercial stalls, mobile advertisements and the operations of snack food shops located at various major cinemas inside malls . This major responsibility led him to become a licensed real estate broker and he now leads the PAREB-Rizal Board of Realtors, a 200-member strong professional real estate brokers association, as its President.

Nato finished his Bachelor of Science in Commerce, Major in Accounting degree at the University of Santo Tomas, Manila. He is a Certified Public Accountant (CPA), a licensed professional real estate broker and a member of the Philippine Association of Realtors Boards Inc. (PAREB), an affiliate of the United States National Association of Realtors.



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# WADE J. CASON

VICE PRESIDENT AND CHIEF TECHNOLOGY OFFICER

## PEREGRINE KEY PERSONNEL PROFILE

Wade Cason represents Peregrine as Vice President and Chief Technology Officer. He was primarily hired to setup the IT Infrastructure at Peregrine. He has over 8 years of professional experience in the IT sector and is responsible for all aspects of Information Systems, IT Infrastructure planning, design and maintenance at Peregrine Development International Inc. and its group of companies. Prior to joining Peregrine he served as a Networks Systems Engineer for a reputable IT Company in Kuwait called Behbehani Information Technologies where he was responsible for the entire IT Networks Division. Wade joined Behbehani Information Technologies as a Junior Networks Engineer and in the span of six months was promoted to Head of Networks division and IT Projects Operations. Over the course of a highly successful career he has developed extensive knowledge in planning, design and operating complex LAN and WAN environments and has worked on several successful IT projects in the State of Kuwait. Wade is a disciplined individual who excels in self-managed projects, is results driven and aggressive with high career goals and is an experienced team player who brings enthusiasm and energy into group efforts. He provides leadership and technology expertise across the technology spectrum and has experience in interfacing with key business units including Sales & Marketing, Finance, Operations, HR, Procurement and Engineering in multi-cultural environments. He is also a quick learner that adapts to emerging technologies.

Wade is currently responsible for User Services and Technical Services which consists of Network Infrastructure, User support, Network security, Email and Network administration across the organization. Wade's software application skills background include Microsoft Windows Server 2003 & 2008 operating systems, Microsoft Office 2003 & 2007, Project 2007, Visio 2007, Microsoft SharePoint, Microsoft Exchange Server 2007, Adobe CS4 Acrobat, InDesign, Dreamweaver, Photoshop & Illustrator, Trendmicro & Clearswift Enterprise Security, Quickbooks Enterprise Accounting and several other software applications.

Beyond IT he also responsible for Peregrine's day-to-day business operations in Kuwait. Wade has also largely contributed to Peregrine's Housing projects in Srilanka and Ghana where he demonstrated key skills in Project Management and Procurement. Wade provides critical IT support to Peregrine's Flagship project in Global Gateway Logistics City in the Philippines which is the development of 1.67 million square meters of prime real estate valued at \$2B.

Wade is a Microsoft Certified Systems Engineer, Microsoft Certified Technology Specialist (Designing Windows 2008 Active Directory Services), Microsoft Certified Exchange Server Administrator 2003, Certified Web Administrator by W3i Switzerland, Cisco Certified Network Associate. Wade graduated from the St. Andrews College of Science followed by Electronics from Sussex and is currently pursuing higher studies at the London School of Economics in Information Systems and Management.



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# **JEFF PRADHAN**

VICE PRESIDENT, SALES AND MARKETING

## **PEREGRINE KEY PERSONNEL PROFILE**

Jeff Pradhan is Peregrine's Vice President for Sales and Marketing. Jeff comes to Peregrine with 3 years of entrepreneurial experience and 4 years of professional experience within the defense contracting industry. Before starting his career in the field of government contracts Jeff successfully started his own wholesale distribution business with the help of his father. Establishing contracts to supply general merchandise to national wholesale convenience store suppliers throughout the east coast, Jeff distributed over \$300 thousand dollars in merchandise. Beginning his career as a contract specialist Jeff procured millions of dollars of materials, supplies, and services in support of various government agencies through direct dealings with representatives of business and commercial industry. Later, working as a subcontract administrator Jeff provided subcontracting plan management support to the Defense Logistics Agency on their worldwide mission to provide energy resources to the military.

In addition to his time in the private sector Jeff also worked with the Office of the President of the General Assembly of the United Nations in New York. During his time at the President's office Jeff provided extensive research on areas of interest to the President, including peace building, rule of law, international trade and development, and United Nations reform. Helping to draft speeches and press releases on a range of international topics Jeff gained unique insight and experience on the interworking of international diplomacy.

Jeff has worked at high levels in both public and private industry throughout the United States and brings a unique blend of experience, talents, legal knowledge, government acquisition, and leadership to the Peregrine team.

Jeff Pradhan holds a Bachelor of Arts degree in Economics from the University of Virginia and a Juris Doctorate from the University of St. Thomas where he graduated Magna Cum Laude. He is also a graduate of several Defense Acquisition University courses on government acquisition in addition to being an Eagle Scout.



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# ***DIANA C. MANGILIMAN***

**VICE PRESIDENT AND CORPORATE COUNSEL**

## ***PEREGRINE KEY PERSONNEL PROFILE***

Atty. Diana C. Mangiliman represents Peregrine as Vice President and Corporate Counsel with almost 2 years of experience in private practice of law as trial lawyer.

Prior to joining Peregrine, she was trained at The Torres Law Firm, an Immigration Law Firm in San Diego, California as Philippine Law Consultant for immigration cases that are intertwined with Philippine Law.

Atty. Mangiliman served as a Junior Associate in her father's law firm, W.C. Mangiliman Law Office, an accredited law office of the U.S Embassy, the British Embassy and Australian Embassy where she specialized in the handling of family law cases, settlement of estate cases, corporate matters, banking, civil and criminal cases, land disputes and collection cases, among others.

Atty. Mangiliman has extensive training in journalistic writing, business writing and legal writing and was honored for her work on her school paper's reportorial staff and as a accomplished Literary Editor, including a first place award for Copy Reading and Headline Writing in English, and was further recognized for her outstanding participation in the Regional Press Conference.

Atty. Mangiliman attended various trainings and seminars and was honored to be selected to attend the Distinguished Lecture Series of the then Chief Justice of the Supreme Court of the Philippines, Hilario G. Davide, Jr. She also had intensive on-the-job trainings at the Bureau of Internal Revenue, Main Office and at the Regional Trial Court Branch 165, Pasig City where she sharpened her legal and trial skills and developed a high level of proficiency on law, legal matters and issues, court trial, ethics and the like.

Atty. Mangiliman completed her pre-law course at the University of Santo Tomas in Manila, Philippines in attaining Bachelor of Arts major in Legal Management and graduated CUM LAUDE. She then earned her law degree at the University of Santo Tomas as well, maintaining a Dean's List status. Atty. Mangiliman passed the bar exams in 2007 and is a bona fide member of the Integrated Bar of the Philippines, Pampanga Chapter.



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# ***EDGAR JOHN LA BENNE***

**VICE PRESIDENT, LOGISTICS**

## ***PEREGRINE KEY PERSONNEL PROFILE***

Edgar LaBenne is Peregrine's Vice President for Logistics. His professional procurement skills come from a strong operational background of twenty years of contracting experience in the US Air Force. Ed completed overseas tours in Diego Garcia, Korea and Belgium. An expert on contingency procurement expert, he was assigned as the lead planner and responsible for deploying contracting personnel at the Pentagon. He has been sent to over 40 countries to perform contracting duties.

Ed's final assignment in NATO at SHAPE HQ in Belgium was as chief, strategic sourcing and contingency operations section, purchasing and contracting branch. He provided acquisition advice to senior leaders on contract development for supplies, services, and construction valued at more than 500 million euro annually. He also monitors contract development, performance and cost of contracts supporting all crisis response operations for NATO in the Balkans, Afghanistan, Iraq and the Sudan.

Ed's previous contracting assignments have been as a contracting officer and staff positions for operational, contingency and logistics support. During Desert Storm, he performed contracting actions for the 4300th Provisional Bombardment Wing at Diego Garcia, British Indian Ocean Territory. He was the contracting officer for contractor logistics support for the new acquisition pilot program, non-developmental airlift aircraft. Ed was selected for the Air Force logistics career broadening program and completed his rotations at the Oklahoma City Air Logistics Center. He served on the joint staff at U.S. Forces Korea coordinating armistice and contingency contracting operations for exercises and real world deployments. In addition, he managed nearly 4,000 contractors and dependents on-peninsula. Ed also commanded the 97th Contracting Squadron at Altus AFB, where his unit recorded eight validated Air Force Best Practices and was selected 2003 Best Contracting Squadron in Air Education and Training Command.

An author of two articles in Contract Management magazine on acquisition topics, Ed has guest lectured over 10 years for the Air Force Institute of Technology, Air Force Staff Judge Advocate School and Defense Acquisition University on various topics including risk management, negotiations, contingency contracting, international acquisitions, service contracts, and quality assurance.

Ed is has been designated a Fellow, by the National Contract Management Association (NCMA). His professional certifications include: Professional Designation in Contract Management, Certified Professional Contracts Manager, and the Acquisition Professional Development Program Level III, Contracting. He obtained Eagle Scout and Vigil Honor in the Boy Scouts of America.



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# ***CHUCK WESTRIP JR.***

**VICE PRESIDENT, NORTH AMERICA & EUROPE**

## ***PEREGRINE KEY PERSONNEL PROFILE***

Chuck Westrip represents Peregrine as the Vice President for Sales and Marketing for North America and Europe. Chuck comes to Peregrine with over 36 years of documented success and progressive leadership and management experience within the government and industry in the fields of Business Development, Contract Administration and Acquisition Management. Prior to joining Peregrine, Chuck worked for IAP Worldwide Services where he was the Executive Director Business Development and Army Account Manager responsible for development of all US Army capture strategies. Prior to joining IAPWS, he was the Army Account Manager and Vice President, Korean Operations for Halliburton KBR, the largest Engineering and Construction company in the US, where he developed the capture strategy and led the team responsible for winning the largest Logistics Contracts ever awarded in the Department of Defense, the multi-billion dollar US Army LOGCAP III contract.

Chuck was a highly decorated Colonel in the US Army. His career began as a Supply Management Officer in the US Army Quartermaster Corps where he had served in numerous logistics and contracting assignments. He later became a professional Acquisition Executive in US Government acquisition, procurement, contracts and program management. He has served in a variety of senior executive and warranted Contracting Officer positions in the Pentagon, the Army Material Command, the largest US Army buying agency, and the Defense Contract Management Agency, which is responsible for administration of all US Defense Contracts. His responsibilities included both pre and post award contract management on some of the most prestigious US Government programs including the joint Army-Air Force multi-billion dollar J-Stars program; Director of the Army's international Cooperative Program Office where he led international negotiations for sharing of weapon systems with 15 other allied nations; and the administration of over \$10 Billion in government contracts throughout the Pacific. As a result of his extensive background and expertise in the field of Acquisition and Program Management, Chuck served as Dean of Army Programs at the Defense Systems Management College, the premier US Government post graduate Management School.

Chuck is a consummate professional serving in a variety of business and management positions in a diverse range of international markets, both for the public and private sector, and brings to Peregrine a vast range of experience, networks, relationships and expertise in sales and marketing, business development, government acquisition, procurement, contract management and logistics. He has a proven track record working with both US and Foreign Government Agencies, the diplomatic corps and international business leaders. He has a legacy and record of success in all aspects of global business operations.

Chuck Westrip holds a Bachelor Degree in Business Administration and a Masters Degree in Contract and Procurement Management. He is a graduate of the Army Command and Staff College, Armed Force Staff College, Naval War College and the US Army War College and the Defense Systems Management College (DSMC). He is a member of NCMA and NDIA and DAWIA Level III in both the fields of Contracting and Program Management.



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# **BOB THOMPSON**

VICE PRESIDENT, ENGINEERING AND CONSTRUCTION

## **PEREGRINE KEY PERSONNEL PROFILE**

Bob Thompson is Peregrine's Vice President for Engineering and Construction. Bob is a graduate of Virginia Military Institute with a Bachelor of Science Degree in Civil Engineering. He was a US Navy Civil Engineer Corps Officer and has 27 years of experience in government and commercial engineering, design, and construction.

Bob started his professional career as surface fleet engineering officer where he supervised the operations of gas turbine, diesel, and steam plants as well as electrical and auxiliary systems.

He then applied for and was accepted for a commission in the Civil Engineer Corps where he began his facilities engineering and construction career. In 1997 he left the active duty navy and transitioned to commercial construction and to the navy reserve. In the ensuing years Bob has completed a broad range of challenging assignments both in and out of uniform.

Bob's commercial construction experience is as a construction superintendent and project manager for the likes of Dillingham Construction, DPR Inc., and Dick Pacific Construction. He has completed a number of successful projects including Jack Murphy Stadium Expansion in San Diego, Ca., Coors Amphitheatre in San Diego, Ca., Callaway Golf Manufacturing and Test Facilities in Oceanside, Ca., the San Diego Jewish Academy, The South Bay Wastewater Treatment Plant in San Diego, Ca., and the US Pacific Headquarters at Camp Smith Hawaii.

When required, Bob re-joined the active ranks of the navy. He completed assignments as the Chief Engineer for the US Naval Amphibious Base in Coronado Ca., Regional Engineer for the Marianas Islands Naval Complex; He headed the regional US navy construction offices for both Philippines and Thailand which included construction in all US allied countries in the Asia-Pacific Region. He also made several deployments to the gulf region over the years. Bob still serves as an inactive member of the US Navy Civil Engineer Corps today.

Bob not only has extensive experience in both government and commercial design and construction operations, but also has a wealth of knowledge and experience in US federal contracting and contracting law. He has held US Government contracting authority up to \$5M.

Bob also has extensive experience in disaster preparation and recovery operations throughout the region having played significant roles in recoveries in post tsunami in Thailand, post typhoon and earthquake recoveries in Guam, and post typhoon recovery in Philippines.



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# **MA. JOSEFINA D. CAPIDOS**

**DIRECTOR FOR HUMAN RESOURCE ADMINISTRATION**

## **PEREGRINE KEY PERSONNEL PROFILE**

Ma. Josefina D. Capidos represents Peregrine Development International, Inc. a multinational company, currently developing a \$3 Billion project inside Clark Freeport Zone as the Director for Human Resource and Administration with over 20 years of experience in all facets of Human Resource and Administration. Prior to joining Peregrine, she rose from ranks from her previous employments from clerk until she acquired the position of a Human Resource Manager. Just recently in September 21, 2010, she was promoted to a senior position now handling three (3) sister companies. She has done various consultancy works to various companies to set up the Human Resource System. She also authored Employee Handbooks to start up companies such as Uniwide Sales, Asian Telecommunications, Inc., Phelps Dodge Philippines in Luisita and A. G. Araja Construction and Development, the construction company that built Texas Instrument in Clark, Pampanga. Her line of expertise is on Labor Relations which she finds challenging. She also conducts a seminar on Values Formation and Personality Development and designed her own modules. She is the past President of Clark Human Resource Council (CHRC) for the year 2011-2012 and currently one of the Board of Directors of the same organization. She finished her college at the Holy Angel University with the degree in Bachelor of Arts Major in Industrial Psychology and graduated with honors during her primary years.



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# ARMAND DIAZ

DIRECTOR, COMPLIANCE

## PEREGRINE KEY PERSONNEL PROFILE

Armand Diaz represents Peregrine as Director for Compliance with over 23 years of experience in financial audit, treasury and finance, business development and general management.

Prior to joining Peregrine, he was the Chief Financial Officer (CFO) of Carats Manufacturing Inc. where he oversaw finance, human resource, administration and logistics. He supervised the migration from MYOB to the latest Peachtree Manufacturing System. He spearheaded the cost cutting efforts thru renegotiation of HMO and suppliers' contracts. He purged the underperformers, created certified strategic suppliers' pool and revamped the supply chain.

Armand also served as Department Head of multinational aviation company that manufactures and provides repair services of trainer aircrafts for air forces in Asia, Africa and Middle East and a member of 125 aviation repair stations globally, where he was responsible for finance, human resource, and administration. He introduced the first bi-annual appraisal of superiors by subordinates. He was also instrumental for the amicable settlement of company's long outstanding litigation with the tax bureau in Court of Tax Appeals where the company had 80% savings against the final assessed fees, penalties and lawyers' fees. He also negotiated for the renewal of lease agreement with airport authorities where increase of 76% on the first year and 211% on the second year were reduced to 10%.

Armand was also the Special Projects Manager of one of the biggest garment manufacturers in the world. He monitored the progress and cost benefit results of re-engineering projects done simultaneously in Philippines, China, Cambodia, Mexico, Saipan and Guatemala. He headed diligence review teams for business acquisitions in Northern Marianas Islands, Guam, Philippines and Cambodia. He was the project manager for the set-up of Cambodia factory and mainly responsible for the training of the core team of Cambodian managers in Philippines. He headed the consolidation of corporate structure of all Philippine companies under one holding company for IPO in Hong Kong Stock Exchange.

Prior to this, he was the Financial Comptroller in Mainland China for Grandoe, a multinational company and one of the largest suppliers of ski and leather gloves to USA, Japan and Australia. He maximized the dollar conversion to yuan by tapping into the most active state-owned regional foreign exchange centers. He oversaw finance, logistics, human resource department, and production planning. He significantly reduced 40% of raw materials from Philippines, USA, Pakistan and Japan by introducing incentive system in locating local suppliers.

Early in his career, Armand worked in SGV & Co. (also known as Ernst and Young Philippines) as auditor in-charge and performed financial audit of some of the county's biggest publicly-listed corporations such as SM Investment, SM Inc., SM Development Corp, and Philippine Airlines, among others.

Armand is a Certified Public Accountant with a degree of BS Commerce major in Accounting from the University of Santo Tomas in Manila, Philippines.



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# DEAN LANARAS

DIRECTOR OF QHSE

## PEREGRINE KEY PERSONNEL PROFILE

Dean Lanaras represents Peregrine as Director of QHSE. Dean has over 25 years professional experience in both the public and private sectors as an administrator, university lecturer and corporate trainer.

Prior to joining Peregrine, Dean was the director of a prestigious American educational institution in Bangkok, Thailand. In his capacity as director, Dean was responsible for both strategic management and daily operations. Upon joining the institution, he prepared and implemented an extensive development plan that led to a dramatic increase in profitability and market share. He was able to achieve this by exercising tight fiscal control, improving the facilities and the services offered and implementing a marketing plan that successfully targeted the client base of the institution. To achieve his vision, he set quality standards for every aspect of operations. As a result, the institution was able to pass challenging external audits, gain North American accreditation and offer highly sought internationally recognized credentials. None of the above would have been possible without the support of the staff. Dean used the distributive leadership management method to empower his staff and transform them into stakeholders. His management style was demanding and goals oriented, but also supportive and collegial. The staff were equitably treated with fairness, dignity and respect. There was emphasis on professional development and personal growth. This led to a corporate ethos of team spirit, personal responsibility and mutual assistance.

In addition to his administrative duties, Dean was a visiting lecturer at the top international college in Thailand and a corporate trainer in a number of Japanese multinational company subsidiaries located in the Bangkok metropolitan area. As a visiting lecturer he specialized in social studies and academic/business writing courses, while as corporate trainer he focused on management skills and intercultural communication.

Dean also has extensive experience working in Japan as a visiting university professor and corporate trainer. He lectured in five universities around Tokyo and introduced executives of Japanese blue chip companies to Western business and cultural practices.

In his early days, Dean studied and worked in New York City, where he was a US representative of a European import-export firm and a part-time lecturer at a local college.

Dean Lanaras holds a Master of Arts in Politics/History from New York University, a Master of Arts in School Administration/TESOL from Hunter College of The City University of New York, and a Bachelor of Arts in Psychology from Hunter College of the City University of New York.



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# TODD JOHNSON

## CONSTRUCTION PROGRAM MANAGER

### PEREGRINE KEY PERSONNEL PROFILE

Todd is Peregrine's Construction Program Manager. He brings with him 30 years' experience in the field of construction and facilities management with a focus on electro-mechanical systems.

Todd started his commercial career as a superintendent with University Mechanical in San Diego, Calif. He installed and managed all the HVAC systems for numerous clients with complex systems including Sea World of San Diego. Todd was transferred later to the US Territory of Guam with University Mechanical, where he supervised the construction of the HVAC systems for a high rise beach resort. Following that he relocated to the island of Saipan in the Marianas where he supervised the mechanical systems installations for luxury international duty free outlet (DFS). Following a major earthquake he returned to Guam to oversee the reconstruction of the Guam Hilton Hotel mechanical, electrical, and plumbing systems.

At the completion of the Hilton Hotel project he was asked to join the Hilton International organization as an assistant to the Chief Engineer. Later he was recruited by DFS (Duty Free Shoppers) international as their facilities manager. His responsibilities were to manage construction, maintenance, and facilities operations for the largest DFS complex in the world. He was independently employed during this period to conduct an energy audit of all the properties of Louis Viton of Guam (LVMH) and develop a strategy to implement all the findings. In the first year of implementation he achieved an energy savings equivalent to \$1M which resulted in international recognition for LVHM.

Todd then was hired by DCK Worldwide as a project manager. For DCK he managed numerous complex energy related projects including a 250KVA solar array project which assisted in supplementing power requirements for the US Naval Station in Guam. He supervised the implementation of several LEEDS Projects with the US Navy including the Joint Regional Marianas Headquarters. He supervised the conversion of numerous facilities on Andersen AFB in Guam to a complete centrally managed Building Automation System which resulted in savings in operations and maintenance staff as well as significant energy savings.

Todd's unique niche in the energy optimization environment prompted DCK to open a new business line which he headed to recruit and service new clients with energy savings projects.

Todd attended Mesa College in San Diego for mechanical engineering.



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# AUVI P. SALES

CHIEF ARCHITECT

## PEREGRINE KEY PERSONNEL PROFILE

Auvi Sales represents Peregrine as Chief Architect with over 10 years experience in the field of Land Development, Design and Construction Industry.

Auvi started his career as a field supervisor and architectural designer for one of the biggest development firms in the Philippines. Among his responsibilities were to supervise and monitor the implementation and preparation of contract documents and estimates for proposal and construction of the design of pre-fabricated, mass produced housing units. He was also directly involved in developing and master planning of numerous residential subdivision projects in the country. He was hired later by one of the top architectural firms in the region where he honed and developed his skills as a designer utilizing the latest in design technologies and techniques. As project designer, he planned and designed a wide spectrum of construction using all the latest in design standards, construction codes, provisions, decrees and other technical requirements necessary in the implementation of large projects. He subsequently was hired by the largest clothing and textile manufacturer in the world, a multi-national Chinese company with in factories at Clark Field, Pampanga, as a CAD designer and later promoted to civil supervisor. Among his responsibilities were formulation of design concepts and analysis, architectural programming and planning, construction cost estimates and coordination with factory managers to facilitate the implementation of construction and expansion projects of the company. He was also tasked to oversee the maintenance of nine separate factories including its auxiliary structures and at the same time design special equipments and attachments for production and operation purposes. He later worked with a leading development firm in Makati, Philippines as an Assistant Manager and Project Architect. He was directly reporting to the President and CEO and was tasked to oversee and manage the implementation of the company's construction projects. He was also responsible in evaluating proposals and quotations submitted by contractors and preparing strategies and oversight of the maintenance of more than a dozen company buildings and structures located throughout the country.

Auvi served as Design Consultant for a Peregrine lead Joint Venture with a multi-national company in the development of a multi-million dollar proposal to develop a major golf and leisure resort within the Special Economic Zone. He was responsible for conceptualizing the design for the entire project, from the master planning of the entire site to the design of each individual structure. He presently is serving as Design Consultant and Chief Architect for Peregrine in development of a \$460 million dollar state of the art technopark, incorporating all the latest in master planning, design and construction techniques and practices.

Auvi Graduated with a Bachelors of Science Degree in Architecture from La Consolacion College – Bacolod, Philippines. He is a registered, licensed and practicing architect and is a bonafide member of the United Architects of the Philippines – San Fernando Chapter.



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